

5th Annual
Early-Career Behavioral Economics Conference

Sponsored by:



RUSSELL SAGE FOUNDATION

and hosted by

Rady | **School of Management**
UNIVERSITY OF CALIFORNIA SAN DIEGO

August 16-17 2019

UC San Diego

5th Early-Career Behavioral Economics Conference

5th floor Rady Sky Pavilion # 5W110

Meeting Agenda

August 15, 2019

19:00 – 21:30 Welcome Reception: 8408 Paseo Del Ocaso, La Jolla, CA.

August 16, 2019

8:15 – 9:00 Breakfast and Registration

9:00 – 9:10 Welcome and introduction

9:10 – 10:30 **Session 1: Beliefs**

Learning about one's self

Peter Schwardmann (University of Munich)

Motivated errors

Christine Exley (Harvard University)

No one to blame: Biased belief updating without attribution

Alexander Coutts (Nova School of Business and Economics)

Failures in contingent reasoning: The role of uncertainty

Alejandro Martinez-Marquina (Stanford University)

10:30 – 11:00 Coffee break

11:00 – 12:20 **Session 2: Gender**

Breadwinner norms and gender differences in economic outcomes

Johannes Hermlé (UC Berkeley)

Identity, information and the choice of occupation: Experimental evidence on men in pink-collar jobs

Alexia Delfino (LSE)

Identity formation, gender differences, and the perpetuation of stereotypes

Erin Giffin (Colby College)

Brothers increase women's gender conformity

Anne Brenøe (University of Zurich)

12:20 – 14:00 Lunch

14:00 – 15:20 **Session 3: Health**

Social signaling and childhood immunization: A field experiment in Sierra Leone

Anne Karing (UC Berkeley)

Behavioral interventions increase the effectiveness of healthy food subsidies

Andy Brownback (University of Arkansas)

What motivates health behavior: Preferences, constraints or beliefs?

Evidence from psychological interventions in Kenya

Kate Orkin (University of Oxford)

Noise, cognitive function, and worker productivity

Josh Dean (University of Chicago)

15:20 – 15:50 **Coffee break**

15:50 – 17:10 **Session 4: Information**

How do beliefs about the gender wage gap affect the demand for public policy?

Sonja Settele (Goethe University Frankfurt)

The salary taboo: Privacy norms and the diffusion of information

Zoë Cullen (Harvard University)

Preferences for the resolution of uncertainty and the timing of information

Kirby Nielsen (Stanford University)

The demand for, and avoidance of, information

Andras Molnar (Carnegie Mellon University)

19:00 – 21:00 Conference dinner: Osteria Romantica. 2151 Avenida de la Playa, La Jolla, CA.

August 17, 2019

8:00 – 9:00 Breakfast

9:00 – 10:20 **Session 5: Education**

Are measures of early education programs too pessimistic? Evidence from a large-scale field experiment

Fatemeh Momeni (University of Chicago)

The causal impact of socio-emotional skills training on educational success

Giuseppe Sorrenti (University of Zurich)

Understanding peer effects in educational decisions: Evidence from theory and a field experiment

Karen Ye (University of Chicago)

A better school but a worse position? The effects of marginal middle school admissions in Mexico City

Raissa Fabregas (University of Texas)

10:20 – 11:00 Coffee break

11:00 – 12:20 **Session 6: Preferences**

Revealing temptation through menu choice: A field study

Severine Toussaert (University of Oxford)

Effects of poverty on impatience: Preferences or inattention?

Vojtech Bartos (University of Munich)

Arbitrage or narrow bracketing? On using money to measure intertemporal preferences

Silvia Saccardo (Carnegie Mellon University)

Projective paternalism

Sandro Ambuehl (University of Toronto)

12:20 – 14:00 Lunch

14:00 – 15:00 **Session 7: Peers and social preferences**

Reporting peer's misbehavior: Experimental evidence from Afghanistan
Stefano Fiorin (UC San Diego)

Social comparisons in peer effects
Seung-Keun Martinez (UC San Diego)

Altruism begets altruism: Nudging our way to a more virtuous society?
Stephanie Heger (University of Sydney)

15:00 – 15:30 Coffee break

15:30 – 16:30 **Session 8: Media**

The 'fake news' effect: Politically motivated reasoning and its consequences
Michael Thaler (Harvard University)

Better the devil you know: An online field experiment on news consumption
Donghee Jo (Northeastern University)

The welfare effects of social media
Luca Braghieri (Stanford University)

16:40 – 17:20 **Keynote Uri Gneezy**

19:00 – 21:00 Informal dinner

List of Participants

Sandro Ambuehl, *University of Toronto*
Kai Barron, *WZB Berlin*
Vojtech Bartos, *University of Munich*
Teodora Boneva, *University of Oxford*
Luca Braghieri, *Stanford University*
Anne Brenøe, *University of Zurich*
Andy Brownback, *University of Arkansas*
Alexander Coutts, *Nova School of Business and Economics*
Zoë Cullen, *Harvard University*
Josh Dean, *University of Chicago*
Alexia Delfino, *London School of Economics*
Christine Exley, *Harvard University*
Raissa Fabregas, *University of Texas*
Stefano Fiorin, *University of California San Diego*
Erin Giffin, *Colby College*
Stephanie Heger, *University of Sydney*
Johannes Hermle, *University of California Berkeley*
Donghee Jo, *Northeastern University*
Anne Karing, *University of California Berkeley*
Seung-Keun Martinez, *University of California San Diego*
Alejandro Martínez-Marquina, *Stanford University*
Paolina Medina-Palma, *Texas A&M University*
Andras Molnar, *Carnegie Mellon University*
Fatemeh Momeni, *University of Chicago*
Kirby Nielsen, *Stanford University*
Kate Orkin, *University of Oxford*
Silvia Saccardo, *Carnegie Mellon University*
Peter Schwardmann, *University of Munich*
Sonja Settele, *Goethe University Frankfurt*
Giuseppe Sorrenti, *University of Zurich*
Michael Thaler, *Harvard University*
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