

4th Annual
Early-Career Behavioral Economics Conference

Sponsored by:

FAIR Centre for Experimental Research
on Fairness, Inequality and Rationality

THE CHOICELAB

June 20-21 2018
NHH Norwegian School of Economics

4th Early-Career Behavioral Economics Conference

Meeting Agenda

June 19, 2018

7:30 – 9:30 pm Welcome Reception at BarKollektiv

June 20, 2018

8:30 – 8:45 am Registration

8:45 – 9:00 am Opening Remarks

9:00 – 10:30 am

Session 1: Behavioral Economics and Politics

How Strategic are Political Activists? Evidence from a Natural Field Experiment

Johannes Hermle (Berkeley) – with L. Hensel, A. Rink and C. Roth
Discussant: Dominik Duell (University of Essex)

Protests as Strategic Games: Experimental Evidence from Hong Kong's Democracy Movement

David Yang (Stanford) – with D. Cantoni, N. Yuchtman and Y.J. Zhang
Discussant: Alex Coutts (Nova School of Business and Economics)

Moral Values and Voting: Trump and Beyond

Benjamin Enke (Harvard)
Discussant: Teodora Boneva (UCL)

10:30 – 11:00 am Coffee Break

11:00 – 12:30 pm

Session 2: Evidence from Lab Experiments

Concentration Bias in Intertemporal Choice

Frederik Schwerter (Harvard) – with M. Dertwinkel-Kalt, H. Gerhardt, G. Riener and L. Strang
Discussant: Jack Willis (Columbia University)

Team Structure and Lying - The Honest Leader Effect

Anastasia Danilov (University of Cologne) – with B. Irlenbusch, R. Rilke, S. Shalvi and O. Weisel
Discussant: Christopher Roth (University of Oxford)

Measuring and Bounding Experimenter Demand

Jonathan de Quidt (IIES) – with J. Haushofer and C. Roth
Discussant: Adam Altmejd (Stockholm School of Economics)

12:30 – 2:00 pm Lunch

2:00 – 4:00 pm

Session 3: Racial Attitudes and Discrimination

Beliefs about Racial Discrimination: Representative Evidence

Ingar Haaland (NHH) – with C. Roth

Discussant: Eleonora Freddi (Tilburg University)

Labor Market Concerns and Support for Immigration

Christopher Roth (University of Oxford) – with I. Haaland

Discussant: Menush Khadjavi (University of Kiel)

Shocking Racial Attitudes: Black G.I.'s in Europe

David Schindler (Tilburg University) – with M. Westcott

Discussant: Maja Adena (WZB Berlin)

Types of Contact: A Field Experiment on Collaborative and Adversarial Caste Integration

Matt Lowe (MIT)

Discussant: Syon Bhanot (Swarthmore College)

4:00 – 4:30 pm

Coffee Break

4:30 – 5:30 pm

Keynote Lecture: Alexander Cappelen (NHH)

7:00 pm

Conference Dinner at The Fløyen Folkerestaurant

June 21, 2018

8:00 – 9:00 am Breakfast

9:00 – 10:30 am **Session 4: Consumer Finance and Credit Behavior**

Selective Attention in Consumer Finance: Evidence from a Randomized Intervention in the Credit Card Market

Paolina Medina (Texas A&M University)

Discussant: Lisa Spantig (University of Munich)

Credit Aversion

Sean Hundtofte (NY Fed)

Discussant: Joerg Weber (University of Nottingham)

Fully Closed: Individual Responses to Realized Capital Gains and Losses

Michaela Pagel (Columbia University) – with S. Meyer

Discussant: Johannes Wohlfart (Goethe University Frankfurt)

10:30 – 11:00 am Coffee Break

11:00 – 12:30 pm **Session 5: Bargaining, Stereotypes and Social Recognition**

The Power to Protect: Household Bargaining and Female Condom Use

Rachel Cassidy (Institute for Fiscal Studies) – with M.G. Bruinderink, W. Janssens and K. Morsink

Discussant: Amma Panin (University of Oxford)

Stereotypes and Self-Stereotypes: Evidence from Teachers' Gender Bias

Michela Carlana (Bocconi)

Discussant: Joshua Dean (MIT)

The Welfare Effects of Social Recognition: Theory and Evidence from a Field Experiment with the YMCA

Luigi Butera (University of Chicago) – with R. Metcalfe and D. Taubinsky

Discussant: Michael Yeomans (Harvard)

12:30 – 2:00 pm Lunch

2:00 – 4:00 pm

Session 6: Beliefs and Information

Narrow Inference

Thomas Graeber (University of Bonn)

Discussant: Kai Barron (WZB Berlin)

Payoff-Based Belief Distortion

Peiran Jiao (Maastricht University)

Discussant: Sebastian Schweighofer-Kodritsch (Humboldt University)

Attention and Selection Effects

Sandro Ambuehl (University of Toronto) – with A. Ockenfels, C. Steward

Discussant: Adrian Hillenbrand (Max Planck Institute)

Attribution Bias, (Un)sophistication, and Strategic Confusion in Punishment Decisions

Andy Brownback (University of Arkansas) – with M. Kuhn

Discussant: Marco Schwarz (University of Innsbruck)

4:00 – 4:30 pm

Coffee Break

4:30 – 5:30 pm

Keynote Lecture: Bertil Tungodden (NHH)

7:30 pm

Informal Dinner and Drinks