

**2<sup>nd</sup> Early Career Behavioral Economics Conference**

**Meeting Agenda**

**Behavior and Inequality Research Institute**

**Schaumburg-Lippe-Str. 9**

**Bonn, Germany**

**June 24, 2016**

8:15 – 8:45 am Registration and Coffee

8:45 – 9:00 am Opening Remarks

9:00 – 10:30 am **Session 1 - Beliefs, Attribution and Self-Deception**

**Overconfidence, Self-serving Attributions and Motivation**

Yves Le Yaouanq (Toulouse School of Economics) – with N. Hestermann.

**Discussant:** Takeshi Murooka (University of Munich)

**Attribution Bias in Economic Decision Making**

Kareem Haggag (University of Chicago) – with D. Pope.

**Discussant:** David Daniels (Stanford University)

**Deception and Self-Deception**

Peter Schwardmann (University of Munich) – with J. Weele

**Discussant:** Kai Barron (University College London)

10:30 – 11:00 am Coffee Break

11:00 – 12:30 pm **Session 2 – Discrimination and Gender**

**Breaking the Glass Ceiling with “No”: Gender Differences in Accepting and Receiving Requests for Non-Promotable Tasks**

Maria Recalde (International Food Policy Research Institute) – with L.

Vesterlund, L. Babcock and L. Weingart.

**Discussant:** Eva Ranehill (University of Zurich)

**Gender Differences in Recognition for Group Work**

Heather Sarsons (Harvard University)

**Discussant:** Frederic Schneider (University of Zurich)

**Disguised Discrimination**

Silvia Saccardo (Carnegie Mellon University) – with A. Danilov.

**Discussant:** Jonathan de Quidt (IIES Stockholm)

12:30 – 2:00 pm Lunch

- 2:00 – 3:30 pm      **Session 3 – Preferences for Redistribution and Peer Effects**
- Gender and Redistributive Policy**  
Eva Ranehill (Stanford University)  
**Discussant:** Frederik Schwerter (University of Bonn)
- Salience of History and the Preference for Redistribution**  
David Yang (Stanford University)  
**Discussant:** Jeffrey Naecker (Wesleyan University)
- Breaking Bad: Mechanisms of Social Influence and the Path to Criminality  
in Juvenile Jails.**  
Megan Stevenson (University of Pennsylvania)  
**Discussant:** Maja Adena (WZB Berlin)
- 3:30 – 4:00 pm      Coffee Break
- 4:00 – 5:00 pm      **Keynote Lecture – Armin Falk**
- 7:30 pm              **Conference Dinner**

**June 25, 2016**

- 8:30 – 9:00 am      Coffee
- 9:00 – 10:30 am    **Session 4 – Child Development**
- Parental Beliefs about Returns to Educational Investments**  
Christopher Rauh (University of Cambridge) – with T. Boneva.  
**Discussant:** Eva Berger (University of Mainz)
- Parental Beliefs and Investments in Human Capital**  
Pamela Jarvis (University College London) – with O. Attanasio and F. Cunha.  
**Discussant:** Teodora Boneva (University College London)
- Formation of Prosociality: Causal Evidence on the Role of Sociocultural  
Environment**  
Fabian Kosse (University of Bonn) – with T.Deckers, H. Schildberg-Hörisch and  
A. Falk.  
**Discussant:** Henning Müller (University of Mainz)
- 10:30 – 11:00 am    Coffee Break

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| 11:00 – 12:30 pm | <p><b>Session 5 - Information Processing and Belief Formation</b></p> <p><b>What You See Is All There Is</b><br/>Benjamin Enke (University of Bonn)<br/><b>Discussant:</b> Lukas Wenner (University College London)</p> <p><b>Harnessing the Wisdom of Crowds</b><br/>Xing Huang (Michigan State University) – with Z. Da.<br/><b>Discussant:</b> Davud Rostam-Afschar (Freie Universität Berlin)</p> <p><b>Information Gaps for Risk and Ambiguity</b><br/>Russel Golman (Carnegie Mellon University) – with G. Loewenstein and N. Gurney.<br/><b>Discussant:</b> Florian Zimmermann (University of Zurich)</p> |
| 12:30 – 2:00 pm  | Lunch  |
| 2:00 – 3:30 pm   | <p><b>Session 6 – Time and Risk Preferences</b></p> <p><b>Social Reference Points and Risk Taking</b><br/>Frederik Schwerter (University of Bonn)<br/><b>Discussant:</b> Florian Engl (University of Cologne)</p> <p><b>Violations of Time Invariance, Present Bias and Exposure to Violence</b><br/>Michael Kuhn (University of Oregon) – with A. Imas and V. Mironova.<br/><b>Discussant:</b> Christina Gravert (University of Gothenburg)</p> <p><b>Revealed time-preference</b><br/>Pawel Dziewulski (University of Oxford)<br/><b>Discussant:</b> Matthias Fahn (University of Munich)</p>                  |
| 3:30 – 4:00 pm   | Coffee Break   |
| 4:00 – 5:00 pm   | <p><b>Session 7 – Cognitive Limitations and Heuristics in Economic Decisions</b></p> <p><b>The Liquid Hand-to-Mouth: Evidence from a Personal Finance Management Software</b><br/>Michaela Pagel (Columbia University) – with A. Vardardottir.<br/><b>Discussant:</b> Paolina Medina (Northwestern University)</p> <p><b>Cognitive Droughts</b><br/>Guilherme Lichand (Harvard University)<br/><b>Discussant:</b> Gideon Nave (California Institute of Technology)</p>   |

## List of Participants

|                     |  |
|---------------------|--|
| Maja Adena          | WZB Berlin                                   |
| Kai Barron          | University College London                    |
| Eva Berger          | University of Mainz                          |
| Teodora Boneva      | University College London                    |
| Lea Cassar          | University of Cologne                        |
| David Daniels       | Stanford University                          |
| Jonathan de Quidt   | IIES Stockholm                               |
| Pawel Dziewulski    | University of Oxford                         |
| Florian Engl        | University of Cologne                        |
| Benjamin Enke       | University of Bonn                           |
| Matthias Fahn       | University of Munich                         |
| Armin Falk          | University of Bonn                           |
| Russell Golman      | Carnegie Mellon University                   |
| Christina Gravert   | University of Gothenburg                     |
| Kareem Haggag       | University of Chicago                        |
| Xing Huang          | Michigan State University                    |
| Pamela Jervis       | University College London                    |
| Fabian Kosse        | University of Bonn                           |
| Michael Kuhn        | University of Oregon                         |
| Yves Le Yaouanq     | Toulouse School of Economics                 |
| Guilherme Lichand   | Harvard University                           |
| Paolina Medina      | Northwestern University                      |
| Henning Müller      | University of Mainz                          |
| Takeshi Murooka     | University of Munich                         |
| Jeffrey Naecker     | Wesleyan University                          |
| Gideon Nave         | California Institute of Technology           |
| Michaela Pagel      | Columbia University                          |
| Eva Ranehill        | University of Zurich                         |
| Christopher Rauh    | University of Cambridge                      |
| Maria Recalde       | International Food Policy Research Institute |
| Davud Rostam-Afshar | Freie Universität Berlin                     |
| Silvia Saccardo     | Carnegie Mellon University                   |
| Heather Sarsons     | Harvard University                           |
| Frederic Schneider  | University of Zurich                         |
| Peter Schwardmann   | University of Munich                         |
| Frederik Schwerter  | University of Bonn                           |
| Megan Stevenson     | University of Pennsylvania                   |
| Lukas Wenner        | University College London                    |
| David Yang          | Stanford University                          |
| Florian Zimmermann  | University of Zurich                         |