

Stephanie A. Heger

Curriculum Vitae

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School of Economics
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CURRENT & PAST EMPLOYMENT

Academic Fellow (Assistant Professor), University of Sydney	Fall 2017-current
<i>Maternity leave</i>	February 2018-February 2019
<i>Maternity leave</i>	July 2016-October 2016
Research Fellow with Robert Slonim, University of Sydney	Fall 2014-Fall 2017

EDUCATION

Ph.D. Economics, Washington University in St. Louis	August 2015
M.A. Economics, Washington University in St. Louis	2013
B.A. Economics & Political Science with Distinction (cum laude), Indiana University	2005

FIELDS OF SPECIALIZATION

Primary: Behavioral Economics, Social Preferences, Labor
Secondary: Experimental Economics, Applied Microeconometrics, Strategy

RESEARCH

PUBLICATIONS:

Waiting To Give: Stated and Revealed Preferences (with Ashley Craig, Ellen Garbarino, & Robert Slonim) *Management Science* 63.11 (2016): 3672-3690.

We Should *Totally* Open a Restaurant: How Optimism and Overconfidence Affect Beliefs (with Nicholas W. Papageorge) *Journal of Economic Psychology*, 67, 177-190.

Redesigning the Market for Volunteers: A Donor Registry (with Ellen Garbarino, Robert Slonim, Daniel Waller & Carmen Wang)
Forthcoming at Management Science

WORKING PAPERS:

Altruism or Diminishing Marginal Utility? (with Romain Gauriot & Robert Slonim)
Revision Requested at The Journal of Economic Behavior and Organization

The Innovative Personality (with Barton Hamilton)
Submitted

Altruism begets altruism: Nudging our way to a more virtuous society? (with Robert Slonim)
Submitted

IN PROGRESS:

Dishonesty in Insurance Underwriting: Evidence from an On-line Experiment (with Robert Slonim & Franziska Tausch)

Eliciting Risk and Altruism Preferences: Experimental Evidence (with Romain Gauriot & Robert Slonim)

Spending on Image: Substitution and non-Substitution Effects

Vice-Virtue Bundles: Substitution and non-Substitution Effects

Codes of Conduct at Work

Performance Metrics and Charitable Giving

Parents' Investments in Children and Children's Investment in Themselves (with Robert A. Polak)

TEACHING AND STUDENT SUPERVISION**Teaching**

Economics for Business Decision-Making 2019

Behavioural & Experimental Economics 2019

Student Supervision

One Masters of Economic Analysis thesis, University of Sydney 2015

Five honours' theses, University of Sydney 2015, 2019

AWARDS

FASS Re-engagement grant (\$5,000 AUD) 2019

Russell Sage Foundation Grant (\$35,000 USD) 2015, 2017, 2019

National Science Foundation, Dissertation Improvement Grant (3,000 USD) 2014-2017

Life Course Centre Capacity Building Fund, Travel Grant (5,000 AUD) 2015-ongoing

Summer Research Grant, Washington University in Saint Louis Summer 2012-2014

The University Fellowship, Washington University in St. Louis 2009-2010

SCHOOLS & WORKSHOPS

Russell Sage Summer Institute in Behavioral Economics Summer 2014

Rady Spring School in Behavioral Economics March 2014

ESEI Center for Market Design: Mini-course on Experimental Finance July 2013

NBER Entrepreneurship Boot Camp July 2012

INVITED SEMINARS AND CONFERENCE PRESENTATIONS

2019 University of Amsterdam, University of Melbourne, Sydney Behavioral and Experimental Brownbag, University of Rome Tor Vergata, Early Career Behavioral Economics Conference (UCSD), Science of Philanthropy Initiative (UChicago), University of Pavia (scheduled), European Econometric Society Winter Meetings (scheduled)

2018 Applied Behavioral Conference (University of Sydney), Bocconi University (Management and Technology)

2017 Stanford Institute for Theoretical Economics (SITE) Conference, Early Career Behavioral Economics Conference (Carnegie Mellon University), Norwegian School of Economics (Bergen, Norway)

2016 UNSW Empirical Micro Brown Bag (Sydney, Australia), Monash University (Melbourne, Australia), Washington University in Saint Louis (Olin), Microeconometrics and Public Policy Workshop (Sydney, Australia)

2015 European Econometric Society (Milan, Italy), IIES Stockholm Brown Bag (Stockholm, Sweden), Workshop on Experimental Economics and Entrepreneurship (Tampa, Florida), Claremont Graduate University (Claremont, CA), The Econometric Society World Congress (Montreal, Canada), Early Career Behavioral Economics (ECBE) Conference (Chicago, IL), Sydney Experimental Brown Bag (Sydney, Australia)

2014 Science of Philanthropy Initiative, poster (Chicago, Illinois), Washington University in Saint Louis, Olin Brown Bag, University of Sydney (Sydney, Australia), UCSD Rady Spring School for Experimental Economics, poster (San Diego, CA), Microeconometrics and Public Policy Workshop (Sydney, Australia)

2013 North American Economic Science Association (Santa Cruz, California), Sydney Experimental Brown Bag (Sydney, Australia), Society for the Advancement of Behavioral Economics (Atlanta, Georgia), Economic Science Association World Meetings (Zurich, Switzerland)

2012 North American Economic Science Association (Tucson, Arizona), Washington University in Saint Louis Graduate Student Conference, International Economic Science Association (New York University)

PROFESSIONAL ACTIVITIES

Referee: *Review of Economics & Statistics*, *Economic Journal*, *American Economic Journal: Economic Policy*, *Journal of the Economic Science Association*, *Journal of Economic Behavior and Organization*, *Journal of Economic Psychology*, *Scandinavian Journal of Economics*, *Journal of Business Venturing*

Co-Organizer: Early-Career Behavioral Economics Conference Summer 2018, 2017, 2016, 2015
Co-Organizer: Applied Behavior Conference, University of Sydney