

Stephanie A. Heger

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CURRENT & PAST EMPLOYMENT

Senior Assistant Professor, University of Bologna	Sep 2021-
CESifo Research Network Affiliate	Dec 2021-
Lecturer (Assistant Professor), University of East Anglia	Sep 2020-Aug 2021
Academic Fellow (Assistant Professor), University of Sydney	Aug 2017-Jul 2020
Research Fellow with Robert Slonim, University of Sydney	Jul 2014-Jul 2017
<i>Maternity leave</i>	Feb 2018-Feb 2019
<i>Maternity leave</i>	Jul 2016-Oct 2016

EDUCATION

Ph.D. Economics, Washington University in St. Louis	Aug 2015
M.A. Economics, Washington University in St. Louis	2013
B.A. Economics & Political Science with Distinction (cum laude), Indiana University	2005

RESEARCH

PUBLICATIONS:

Self-Serving Dishonesty: The Role of Confidence in Driving Dishonesty (with Robert Slonim & Franziska Tausch)
Accepted at Journal of Risk and Uncertainty

Altruism among Consumers as Donors (with Robert Slonim, Franziska Tausch & Agnieszka Tymula)
Journal of Economic Behavior and Organization (2021), 189, 611-622.

Altruism or Diminishing Marginal Utility? (with Romain Gauriot & Robert Slonim)
Journal of Economic Behavior and Organization (2020), 180, 24-48.

Redesigning the Market for Volunteers: A Donor Registry (with Ellen Garbarino, Robert Slonim, Daniel Waller & Carmen Wang)
Management Science (2020)

We Should *Totally* Open a Restaurant: How Optimism and Overconfidence Affect Beliefs (with Nicholas W. Papageorge) *Journal of Economic Psychology 67 (2018): 177-190.*

Waiting To Give: Stated and Revealed Preferences (with Ashley Craig, Ellen Garbarino, & Robert Slonim) *Management Science 63.11 (2016): 3672-3690.*

WORKING PAPERS:

Altruism begets altruism (with Robert Slonim)

Exploration and Self-Selection: Revisiting Roy (with Barton Hamilton)
Reject & resubmit at Games and Economic Behavior

Vice and Virtue Behaviors: Substitution and Non-Substitution Effects (with Alexander D. Cornish)

IN PROGRESS:

Eliciting Risk and Altruism Preferences: Experimental Evidence (with Romain Gauriot & Robert Slonim)

Codes of Conduct at Work

Learning to Give: Professional versus Consumer Reviews

Parents' Investments in Children and Children's Investment in Themselves (with Robert A. Polak)

TEACHING

Behavioral Public Economics and Public Policy (Masters), Bologna	2021
Economics for Business Decision-Making (Bachelors), USyd, UEA	2019-2021
Behavioural & Experimental Economics (Bachelors), USyd	2019

AWARDS

FASS Re-engagement grant (PI, \$5,000 AUD)	2019
Russell Sage Foundation Grant (Co-PI, \$35,000 USD)	2015, 2017, 2019
National Science Foundation, Dissertation Improvement Grant (3,000 USD)	2014-2017

SCHOOLS & WORKSHOPS

ESA Early Career Mentoring Program	2020-
Russell Sage Summer Institute in Behavioral Economics	2014
Rady Spring School in Behavioral Economics	2014
NBER Entrepreneurship Boot Camp	2012

INVITED SEMINARS & TALKS

2022 French Experimental Talks (scheduled)

2021 Data Coolada (panel member), Armenian Economic Association, University of Michigan, University of Bologna, North American ASSA Winter Meetings

2020 University of Navarra, University of Exeter, University of East Anglia

2019 University of Amsterdam, University of Melbourne, University of Rome Tor Vergata, University of Pavia

2015-2018 Bocconi University (Management and Technology), Monash University (Melbourne, Australia), Claremont Graduate University (Claremont, CA)

PROFESSIONAL ACTIVITIES

Co-Organizer: Early-Career Behavioral Economics Conference

2015-

Referee: *The Journal of Political Economy*, *Review of Economics & Statistics*, *The Economic Journal*, *American Economic Journal: Economic Policy*, *Journal of the Economic Science Association*, *Journal of Economic Behavior and Organization*, *Journal of Economic Psychology*, *Scandinavian Journal of Economics*, *Journal of Business Venturing*