

# Stephanie A. Heger

[Updated September 28, 2022]

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## CURRENT & PAST EMPLOYMENT

Senior Assistant Professor, University of Bologna	September 2021-
CESifo Research Network Affiliate	December 2021-
Lecturer (Assistant Professor), University of East Anglia	September 2020-August 2021
Academic Fellow (Assistant Professor), University of Sydney	Fall 2017- July 2020
Research Fellow with Robert Slonim, University of Sydney	Fall 2014-Fall 2017
<i>Maternity leave</i>	February 2018-February 2019
<i>Maternity leave</i>	July 2016-October 2016

## EDUCATION

Ph.D. Economics, Washington University in St. Louis	August 2015
M.A. Economics, Washington University in St. Louis	2013
B.A. Economics & Political Science with Distinction (cum laude), Indiana University	2005

## RESEARCH

### PUBLICATIONS:

Increasing Autonomy in Charitable Giving: The Effect of Choosing the Number of Recipients on Donations (with Martina Fehérová, Jana Peliova, Robert Slonim, Maros Servatka)  
*Forthcoming at Economic Letters*

Self-Serving Dishonesty: The Role of Confidence in Driving Dishonesty (with Robert Slonim & Franziska Tausch)  
*Forthcoming at Journal of Risk and Uncertainty*

Altruism among Consumers as Donors (with Robert Slonim, Franziska Tausch & Agnieszka Tymula)  
*Journal of Economic Behavior and Organization* (2021), 189, 611-622.

Altruism or Diminishing Marginal Utility? (with Romain Gauriot & Robert Slonim)  
*Journal of Economic Behavior and Organization* (2020), 180, 24-48.

Redesigning the Market for Volunteers: A Donor Registry (with Ellen Garbarino, Robert Slonim, Daniel Waller & Carmen Wang)  
*Management Science* (2020)

We Should *Totally* Open a Restaurant: How Optimism and Overconfidence Affect Beliefs (with Nicholas W. Papageorge) *Journal of Economic Psychology* 67 (2018): 177-190.

Waiting To Give: Stated and Revealed Preferences (with Ashley Craig, Ellen Garbarino, & Robert Slonim) *Management Science* 63.11 (2016): 3672-3690.

### **WORKING PAPERS:**

Altruism begets altruism (with Robert Slonim)  
*Revision requested at Journal of Economic Behavior and Organization*

Vice and Virtue Behaviors: Substitution and Non-Substitution Effects (with Alexander D. Cornish)  
*Revision requested at Journal of Economic Behavior and Organization*

Eliciting Risk and Altruism Preferences: Experimental Evidence (with Romain Gauriot & Robert Slonim)

Exploration and Self-Selection: Revisiting Roy (with Barton Hamilton)

### **IN PROGRESS:**

Codes of Conduct at Work

Learning to Give: Professional versus Consumer Reviews

Parents' Investments in Children and Children's Investment in Themselves (with Robert A. Polak)

### **TEACHING AND STUDENT SUPERVISION**

#### **Teaching**

Behavioral Public Economics and Public Policy (Masters), Bologna	2022
Economics for Business Decision-Making (Bachelors), USyd, UEA	2019-2021
Behavioural & Experimental Economics (Bachelors), USyd	2019

### **AWARDS**

FASS Re-engagement grant (PI, \$5,000 AUD)	2019
Russell Sage Foundation Grant (Co-PI, \$35,000 USD)	2015, 2017, 2019, 2022
National Science Foundation, Dissertation Improvement Grant (3,000 USD)	2014-2017

### **SCHOOLS & WORKSHOPS**

ESA Early Career Mentoring Program	2020-2022
Russell Sage Summer Institute in Behavioral Economics	Summer 2014
Rady Spring School in Behavioral Economics	March 2014
NBER Entrepreneurship Boot Camp	July 2012

### **INVITED SEMINARS & TALKS**

**2022** University of Vienna (scheduled), WZB Workshop on Recent Advances in the Economics of Philanthropy (scheduled)

**2022** French Experimental Talks (Montpellier, France)

**2021** Data Coolada (panel member), Armenian Economic Association, University of Michigan, University of Bologna, North American ASSA Winter Meetings

**2020** University of Navarra, University of Exeter, University of East Anglia

**2019** University of Amsterdam, University of Melbourne, University of Rome Tor Vergata, University of Pavia

**2015-2018** Bocconi University (Management and Technology), Monash University (Melbourne, Australia), Claremont Graduate University (Claremont, CA)

## PROFESSIONAL ACTIVITIES

Referee: *The Journal of Political Economy*, *European Economic Review*, *Economic Theory*, *Review of Economics & Statistics*, *The Economic Journal*, *American Economic Journal: Economic Policy*, *Journal of the Economic Science Association*, *Journal of Economic Behavior and Organization*, *Journal of Economic Psychology*, *Scandinavian Journal of Economics*, *Journal of Business Venturing*

Co-Organizer: Early-Career Behavioral Economics Conference Summer 2015- (ongoing)