

# Stephanie A. Heger

## Curriculum Vitae

[Updated May 17, 2018]

School of Economics  
H04 - Merewether  
The University of Sydney  
Sydney NSW 2006, Australia

Tel: +61 4 1589 1816  
E-mail: saheger@gmail.com  
www.stephanieheger.com  
Citizenship: U.S.A.

---

### EDUCATION

Ph.D. Economics, Washington University in St. Louis	August 2015
M.A. Economics, Washington University in St. Louis	2013
B.A. Economics & Political Science with Distinction (cum laude), Indiana University	2005

### FIELDS OF SPECIALIZATION

Primary: Behavioral Economics, Labor, Entrepreneurship & Innovation  
Secondary: Experimental Economics, Applied Microeconometrics

### CURRENT APPOINTMENT

Academic Fellow (Assistant Professor), University of Sydney	Fall 2017-current
Research Fellow with Robert Slonim, University of Sydney	Fall 2014-Fall 2017
Life Course Centre (LCC) Research Fellow, University of Sydney	Spring 2015-

### RESEARCH

#### PUBLICATIONS:

Waiting To Give: Stated and Revealed Preferences (with Ashley Craig, Ellen Garbarino, & Robert Slonim) *Management Science* 63.11 (2016): 3672-3690.

#### WORKING PAPERS:

We Should *Totally* Open a Restaurant: How Optimism and Overconfidence Affect Beliefs (with Nicholas W. Papageorge) *Conditionally Accepted at Journal of Economic Psychology*

Redesigning the Market for Volunteers: A Donor Registry (with Ellen Garbarino, Robert Slonim & Carmen Wang) *Job Market Paper, Revision Requested at Management Science*

The Innovative Personality (with Barton Hamilton)

Altruism or Diminishing Marginal Utility? (with Romain Gauriot & Robert Slonim)

#### IN PROGRESS:

The Intertemporal Effects of Nudges (with Robert Slonim)

Parents' Investments in Children and Children's Investment in Themselves (with Robert A. Pol-lak)

Substitution Effects in Vice-Virtue Bundles

**AWARDS**

National Science Foundation, Dissertation Improvement Grant	2014-2017
Life Course Centre Capacity Building Fund, Travel Grant	2015-ongoing
Summer Research Grant, Washington University in Saint Louis	Summer 2012-2014
The University Fellowship, Washington University in St. Louis	2009-2010

**STUDENT SUPERVISION, RESEARCH APPOINTMENTS AND TEACHING****Student Supervision**

One Masters of Economic Analysis thesis, University of Sydney	2015
Two honours' theses, University of Sydney	2015

**Research Assistant**

Robert Slonim, University of Sydney	Spring 2014
MISSEL Lab Manager, Washington University in Saint Louis	2011-2013
David Levine, Washington University in Saint Louis	Fall 2012

**Teaching Assistant**

Environmental Policy (Undergraduate)	Fall 2013
Behavioral and Experimental Economics (Undergraduate)	Spring 2012, 2013
Microeconomic Theory (Undergraduate)	Fall 2012
Advanced Econometrics (Ph.D. Core)	Spring 2011
Intermediate Macroeconomic Theory (Undergraduate)	Fall 2010

**SCHOOLS & WORKSHOPS**

Russell Sage Summer Institute in Behavioral Economics	Summer 2014
Rady Spring School in Behavioral Economics	March 2014
ESEI Center for Market Design: Mini-course on Experimental Finance	July 2013
NBER Entrepreneurship Boot Camp	July 2012

**INVITED SEMINARS AND CONFERENCE PRESENTATIONS**

**2017** Stanford Institute for Theoretical Economics (SITE) Conference, Early Career Behavioral Economics Conference (Carnegie Mellon University), Norwegian School of Economics (Bergen, Norway)

**2016** UNSW Empirical Micro Brown Bag (Sydney, Australia), Monash University (Melbourne, Australia), Washington University in Saint Louis (Olin), Microeconometrics and Public Policy Workshop (Sydney, Australia)

**2015** European Econometric Society (Milan, Italy), IIES Stockholm Brown Bag (Stockholm, Sweden), Workshop on Experimental Economics and Entrepreneurship (Tampa, Florida), Claremont Graduate University (Claremont, CA), The Econometric Society World Congress (Montreal, Canada), Early Career Behavioral Economics (ECBE) Conference (Chicago, IL), Sydney Experimental Brown Bag (Sydney, Australia)

**2014** Science of Philanthropy Initiative, poster (Chicago, Illinois), Washington University in Saint Louis, Olin Brown Bag, University of Sydney (Sydney, Australia), UCSD Rady Spring School for Experimental Economics, poster (San Diego, CA), Microeconometrics and Public Policy Workshop (Sydney, Australia)

**2013** North American Economic Science Association (Santa Cruz, California), Sydney Experimental Brown Bag (Sydney, Australia), Society for the Advancement of Behavioral Economics (Atlanta, Georgia), Economic Science Association World Meetings (Zurich, Switzerland)

**2012** North American Economic Science Association (Tucson, Arizona), Washington University in Saint Louis Graduate Student Conference, International Economic Science Association (New York University)

## PROFESSIONAL ACTIVITIES

Referee: *American Economic Journal: Economic Policy*, *Journal of the Economic Science Association*, *Journal of Economic Behavior and Organization*, *Journal of Business Venturing*

Co-Organizer: Early-Career Behavioral Economics Conference Summer 2016, 2015

Wiley Test Bank Author: *Introduction to Behavioral Economics*, David Just Summer 2013

Organizer: Douglass North Honorary Lecture, *Charles Manski* October 2012

Co-Organizer: WUSTL Graduate Student Conference October 2010, 2011

## REFERENCES

### **Barton Hamilton**

Olin Business School  
Washington University in St. Louis  
St. Louis, MO 63130, U.S.A.  
hamiltonb@wustl.edu  
(314) 935-8057

### **David Levine**

Department of Economics  
Washington University in St. Louis  
St. Louis, MO 63130, U.S.A.  
david@dklevine.com  
(314) 935-9529

### **Robert Slonim**

School of Economics  
University of Sydney  
Sydney, NSW 2006, Australia  
robert.slonim@sydney.edu.au  
+61 2 9036 9187

### **Robert Pollak**

Olin Business School  
Washington University in St. Louis  
St. Louis, MO 63130, U.S.A.  
pollak@wustl.edu  
(314) 935-4918