

Stephanie A. Heger

Curriculum Vitae

[Updated October 29, 2020]

School of Economics
University of East Anglia
Norwich Research Park
Norwich NR4 7TJ, United Kingdom

Tel: +61 4 1589 1816
E-mail: saheger@gmail.com
www.stephanieheger.com
Citizenship: U.S.A.

CURRENT & PAST EMPLOYMENT

Lecturer (Assistant Professor), University of East Anglia	September 2020-
Academic Fellow (Assistant Professor), University of Sydney	Fall 2017- July 2020
Research Fellow with Robert Slonim, University of Sydney	Fall 2014-Fall 2017
<i>Maternity leave</i>	February 2018-February 2019
<i>Maternity leave</i>	July 2016-October 2016

EDUCATION

Ph.D. Economics, Washington University in St. Louis	August 2015
M.A. Economics, Washington University in St. Louis	2013
B.A. Economics & Political Science with Distinction (cum laude), Indiana University	2005

FIELDS OF SPECIALIZATION

Primary: Behavioral Economics, Social Preferences, Labor
Secondary: Experimental Economics, Applied Microeconometrics, Strategy

RESEARCH

PUBLICATIONS:

Waiting To Give: Stated and Revealed Preferences (with Ashley Craig, Ellen Garbarino, & Robert Slonim) *Management Science* 63.11 (2016): 3672-3690.

We Should *Totally* Open a Restaurant: How Optimism and Overconfidence Affect Beliefs (with Nicholas W. Papageorge) *Journal of Economic Psychology* 67 (2018): 177-190.

Redesigning the Market for Volunteers: A Donor Registry (with Ellen Garbarino, Robert Slonim, Daniel Waller & Carmen Wang)
Management Science (2020)

Altruism or Diminishing Marginal Utility? (with Romain Gauriot & Robert Slonim)
Journal of Economic Behavior and Organization (2020), 180, 24-48.

WORKING PAPERS:

Altruism begets altruism: (with Robert Slonim)
Revision requested at The Economic Journal

Exploration and Self-Selection: Revisiting Roy (with Barton Hamilton)
Under Review

Self-Serving Truthfulness (with Robert Slonim & Franziska Tausch)
Under Review

Vice and Virtue Behaviors: Substitution and Non-Substitution Effects (with Alexander D. Cornish)

IN PROGRESS:

Eliciting Risk and Altruism Preferences: Experimental Evidence (with Romain Gauriot & Robert Slonim)

Codes of Conduct at Work

Learning to Give: Professional versus Consumer Reviews

Parents' Investments in Children and Children's Investment in Themselves (with Robert A. Polak)

TEACHING AND STUDENT SUPERVISION

Teaching

Economics for Business Decision-Making	2019, 2020
Behavioural & Experimental Economics	2019

Student Supervision

One Masters of Economic Analysis thesis, University of Sydney	2015
Five honours' theses, University of Sydney	2015, 2019

AWARDS

FASS Re-engagement grant (\$5,000 AUD)	2019
Russell Sage Foundation Grant (\$35,000 USD)	2015, 2017, 2019
National Science Foundation, Dissertation Improvement Grant (3,000 USD)	2014-2017
Life Course Centre Capacity Building Fund, Travel Grant (5,000 AUD)	2015-ongoing
Summer Research Grant, Washington University in Saint Louis	Summer 2012-2014
The University Fellowship, Washington University in St. Louis	2009-2010

SCHOOLS & WORKSHOPS

ESA Early Career Mentoring Program	2020-
Russell Sage Summer Institute in Behavioral Economics	Summer 2014
Rady Spring School in Behavioral Economics	March 2014
ESEI Center for Market Design: Mini-course on Experimental Finance	July 2013
NBER Entrepreneurship Boot Camp	July 2012

INVITED SEMINARS AND CONFERENCE PRESENTATIONS

2021 North American ASSA Winter Meetings, Chicago (scheduled)

2020 University of Navarra, University of Exeter, University of East Anglia, Workshop on Philanthropy at WZB (postponed to 2021), ESA Junior Faculty Seminar Series, Science of Philanthropy Initiative

2019 University of Amsterdam, University of Melbourne, Sydney Behavioral and Experimental Brownbag, University of Rome Tor Vergata, Early Career Behavioral Economics Conference (UCSD), Science of Philanthropy Initiative (UChicago), University of Pavia, European Econometric Society Winter Meetings

2018 Applied Behavioral Conference (University of Sydney), Bocconi University (Management and Technology)

2017 Stanford Institute for Theoretical Economics (SITE) Conference, Early Career Behavioral Economics Conference (Carnegie Mellon University), Norwegian School of Economics (Bergen, Norway)

2016 UNSW Empirical Micro Brown Bag (Sydney, Australia), Monash University (Melbourne, Australia), Washington University in Saint Louis (Olin), Microeconometrics and Public Policy Workshop (Sydney, Australia)

2015 European Econometric Society (Milan, Italy), IIES Stockholm Brown Bag (Stockholm, Sweden), Workshop on Experimental Economics and Entrepreneurship (Tampa, Florida), Claremont Graduate University (Claremont, CA), The Econometric Society World Congress (Montreal, Canada), Early Career Behavioral Economics (ECBE) Conference (Chicago, IL), Sydney Experimental Brown Bag (Sydney, Australia)

2014 Science of Philanthropy Initiative, poster (Chicago, Illinois), Washington University in Saint Louis, Olin Brown Bag, University of Sydney (Sydney, Australia), UCSD Rady Spring School for Experimental Economics, poster (San Diego, CA), Microeconometrics and Public Policy Workshop (Sydney, Australia)

2013 North American Economic Science Association (Santa Cruz, California), Sydney Experimental Brown Bag (Sydney, Australia), Society for the Advancement of Behavioral Economics (Atlanta, Georgia), Economic Science Association World Meetings (Zurich, Switzerland)

2012 North American Economic Science Association (Tucson, Arizona), Washington University in Saint Louis Graduate Student Conference, International Economic Science Association (New York University)

PROFESSIONAL ACTIVITIES

Referee: *Review of Economics & Statistics*, *Economic Journal*, *American Economic Journal: Economic Policy*, *Journal of the Economic Science Association*, *Journal of Economic Behavior and Organization*, *Journal of Economic Psychology*, *Scandinavian Journal of Economics*, *Journal of Business Venturing*

Co-Organizer: Early-Career Behavioral Economics Conference Summer 2015-2021 (ongoing)

Co-Organizer: Applied Behavior Conference, University of Sydney